

Volume 47, No. 8 October 2015

MO Cup Challenge October 5&6



Lake Valley Golf Course



Old Kinderhook Golf Club

- Education Committee Report
- Welcome New Member
- Common Ground Schedule and Registration Materials
- MO Cup Challenge



Heart of America GCSAOfficers and Board of Directors:

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Chapter Delegate: Jeff White, CGCS Indian Hills Country Club

HeartBeat Editor: Tim Nielsen Creekmoor Golf Club

Executive Director: Kim Weitzel 816-561-5323

PRESIDENT'S MESSAGE

Fall is most definitely in the air. The footballs are flying and leaves are getting ready to drop. Another golf season has come and gone and most of you (not me unfortunately) have already put fall greens aeration in the books and are making plans for whatever winter project work that you are going to undertake. Fall is a great time to be in the golf business. Hopefully this time of year allows you to take a breath, catch up on missed time with friends and family, and maybe even play a little golf yourself.



Looking back, we had a nice turnout and great time at our Vendor Appreciation event a couple of weeks ago. Thank you to those who turned out to give their "thanks" to the vendors who support us and make this association go. It cannot be understated how important our vendors are to being able to succeed in our jobs and to help sustain our great association. We also recently hosted an Assistant Superintendent professional development session at Sporting Park with a happy hour following at Hooters. I'm not sure the exact nature of the "professional development" that Hooters provided but no doubt it was well earned! Hopefully many Assistant Superintendents were able to attend and unwind a little after another grueling golf season.

Many of you have already made your plans and are anxiously awaiting the annual Missouri Cup Challenge at The Lake of the Ozarks. The event is right around the corner on October 5th and 6th and has a great field signed up. That event is always a lot of fun and good chance to share some camaraderie and compare notes with our peers from the Mississippi Valley GCSA and Ozarks Turf Association.

Following the Missouri Cup Challenge the next two important events to mark your calendar for are the Annual Meeting to be held on Wednesday, November 4th at Indian Hills



Country Club and the Common Ground Conference on December 14th and 15th. I ask that you make every effort to attend the Annual Meeting. It is important to have your voice heard in the direction of our association and the election of those who run it. Likewise the conference is equally important to your development and that of your staff. There is a great lineup of speakers and topics this year and a new host site in the brand new Olathe Convention Center.

Enjoy the fall!

Steve Wilson, CGCS

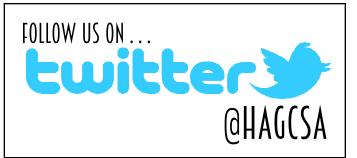
Education Committee Report

By Matt Delventhal, Director

Hopefully as you are reading this, aerification is complete, seed is starting to pop and we are wearing my favorite piece of clothing: the hooded sweatshirt! As the days cool down and pretty soon the snow will fall, this is a great time to be thinking about attending the Common Ground Conference being held on December 14-15th, 2015. We are excited to have a new venue in the Olathe Convention Center, which will be host to a new setup, and a lineup of great food. We also have a great slate of speakers from local universities to national companies. Also, I can't forget the great group of vendors as well.

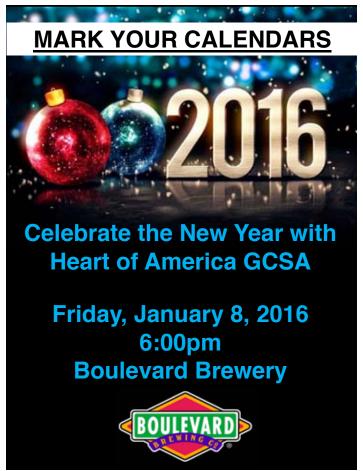
If you can attend, just remember that everyone needs education to grow in their field and position. Use this opportunity to sign-up your staff, your boss or spread the word to your colleagues.

Sign up now! Vendor opportunities, schedule, and registration form at the back of this issue.



December 14-15

January 8, 2016



Olathe Convention Center

Boulevard Brewery



Common Ground

New Year Party

2015 MO CUP CHALLENGE OCTOBER 5 & 6

By Wes Kleffner and Richard Shumate, Special Directors

The MO CUP Challenge will be hosted at Lake Valley and Old Kinderhook Golf Club this year. We will have a combined 2-day scramble to determine winners. Lake Valley will host day one followed by the Brookside-Agra shootout and dinner. Day two will take place at Old Kinderhook followed by awards/prizes. Thank you to all our sponsors for this event!

Monday night shootout will take place on the 18th hole at Lake Valley. We chose this location because of the great viewing from the clubhouse and elevated green. Teams will be decided from a blind draw based on handicaps with an alternate shot format. SIGNUP IS AVAILABLE ON REGISTRATION FORM.

Tuesday will take place at Old Kinderhook Golf Club. We tee off at 9:00am with lunch at the turn. After golf we will award the MO CUP Trophy and prizes. Prizes will be awarded based on participation.

Sunday we are playing golf at Deer Chase Golf Club if you are so inclined but is not part of the MO Cup Challenge. Cost is \$20.00 per person for prizes. Contact Richard Shumate @ 816-807-2919 or Richard.shumate@vanwall.com. Lodging is available through Old Kinderhook @ 573-346-4444 ext. 3. Look forward to seeing everyone there!!

SCHEDULE OF EVENTS

OCT. 4TH

12pm Deer Chase GC – Modified Stapleford

Game - \$20.00 pp.

(email Richard to participate Richard.

shumate@vanwall.com)

OCT. 5TH

10am Lake Valley GC

3pm Brookside-Agra Shootout and dinner

7pm Reception at the Trophy Room

OCT. 6TH

9am Old Kinderhook Golf Club

Trophy and Prizes immediately following

Cost - \$155.00 per person – Includes golf, shootout, tee prize, dinner, lunch, and drink tickets.

A special THANK YOU to your EVENT SPONSORS

TITLE SPONSOR

John Deere / Van Wall Equipment

FOOD SPONSOR

Bayer Environmental Science

SHOOT OUT SPONSORS

Brookside Agra Midwest Pump & Fountain

BEVERAGE SPONSORS

Reinders Supreme Turf

HOLE SPONSORS

C3 Technology
Floratine Midwest
Herfort Norby Golf Course Architects
Kansas Golf & Turf
Macro Sorb
Syngenta
Turkwerks

HOLE PRIZE SPONSOR

VGM Club





The HAGCSA and the Board of Directors are proud to welcome our newest member:

Tracy Fleming – Solitude Lake Management

LEGACY SCHOLARSHIP

funded by



& [



The Heart of America GCSA Legacy Scholarship Award offers educational aid to the *children and grandchildren of HAGCSA members*. Award of \$2,500 is funded by Professional Turf Products and the TORO Company. The award is administered by the Heart of America Board of Trustees. Applications will be reviewed by an independent committee consisting of three high school educators and three college administrators. All decision of the committee will be final. Applicants will be notified of their status by mail. All scholarship award checks will be made payable to the applicant and his/her educational institution. If you are interested you may obtain



an application from the HAGCSÁ website: www.hagcsa.org/scholarships or by calling the Association Office at 816-561-5323. Deadline is October 30, 2015.

2014 Legacy Scholarship Recipient TESSA DAVIDS

daughter of Paul Davids, CGCS, Superintendent, Sycamore Ridge Golf Course





Support Your 2015 HeartBeat Advertisers

Bayer

913-951-3435

BWI

800-247-4954

Helena Chemical

913-441-0676

Herfort Norby Golf Course Architect

952-361-0644

Kansas City Turf Supply

913-915-2994

PBI Gordon

913-626-5463

Macro-Sorb Technologies

913-915-2994

Mid America Sand

816-257-0903

Midwest Pump & Fountain

816-863-7335

Milorganite

800-287-9645

Professional Turf Products

913-449-8238

Reinders, Inc.

913-238-0869

816-977-9853

913-217-0650

Supreme Turf

913-829-3611

Turf Werks

913-530-3903

Vermeer Great Plains

1-800-932-3655

SCHOLARHIP APPLICATIONS

Deadline: October 30, 2015

The Heart of America GCSA Scholarship Program offers educational aid to deserving students in the turfgrass program at an accredited college or university in Kansas or Missouri.



Applications will compete based on the overall qualifications determined by the Scholarship and Research Committee. Please help us get the word out by directing students to our website (www.hagcsa.org) to download an application and the criteria.

All applications must be received by October 30, 2015.

SAVE THE DATE!



Heartland Green Industry Expo

Common ground

December 14-15, 2015
Brand New Olathe Convention Center

This collaborative expo will be the only place in Kansas and Missouri to see and hear about the latest products and services from sponsored vendors, receive *continuing* education credits for pesticide certification and see renowned speakers on green industry business, turf, irrigation, lawn and ornamental and golf course topics.

~ Attendance and Sponsorship Information Forthcoming. ~

A MUST Attend. Save the Date!

CONFERENCE SCHEDULE

DECEMBER 14	BUSINESS	LAWN & ORNAMENTAL RECERTIFICATION	GOLF
7:00am – 8:00am	Registration & Continental Breakfast	Registration & Continental Breakfast	Registration & Continental Breakfast
8:00am – 9:00am	Leading Growth in a New Normal Economy Jim Welch, The Growth Leader	Turf & Ornamental Rodney St. John, Ryan Lawn & Tree Hours: 1 (KS: 3A, 3B)	Leading Growth in a New Normal Economy Jim Welch, The Growth Leader
9:15am – 10:15am	Building Sustaining High Performance Teams Jim Welch, The Growth Leader	Emerald Ash Borer Wayne White, Emerald Tree Care Hours: 1 (KS: 3A)	Building Sustaining High Performance Teams Jim Welch, The Growth Leader
10:15am-10:30am	BREAK	BREAK	BREAK
10:30am -11:30am	ACE: Accountability & Customer Experience Paul Thevarajoo, CSP, Oldcastle	Emerald Ash Borer Local Perspective Kevin LaPointe, City of Kansas City, MO Hours: 1 (KS: 3A)	The Impact of your Spray Tank Water on Pesticide Performance Dr. Aaron Patton, Purdue University Hours: 1 (KS: 3A, 3B)
11:30am – 1:00pm	LUNCH	LUNCH	LUNCH
1:00pm – 2:00pm	90 Minutes Tom Mulligan, The Coffman Group	Bees Dr. Ray Cloyd, Kansas State University Hours: 1 (KS: 3A)	Fine-Tuning the Agronomic Program for your Putting Green Dr. Aaron Patton, Purdue University
2:00pm – 2:15pm	BREAK	BREAK	BREAK
2:15pm – 3:15pm	Web Development & Search Engine Optimization Brian Langdon, Green Head Turf Systems	Insect & Mite Problems Dr. Ray Cloyd, Kansas State University Hours: 1 (KS: 3A, 3B)	Managing Troublesome Areas with Site-Specific Agronomic Programs Dr. Aaron Patton, Purdue University
3:30pm – 4:30pm	Social Media & Search Engine Optimization Brian Langdon, Green Head Turf Systems	Turf Disease Dr. Lee Miller, University of Missouri Hours: 1 (KS: 3B)	Round Table Discussion: Bunkers Scott Johnson, CGCS, Shadow Glen Golf Club; Daryl Pearson, Winterstone Golf Course; Paul Davids, CGCS, Sycamore Ridge Golf Course; Kevin Norby, Herfort Norby Golf Couse Architects
DECEMBER 15	IRRIGATION	LAWN & ORNAMENTAL RECERTIFICATION	GOLF
DECEMBER 15 7:00am – 8:00am	IRRIGATION Registration & Continental Breakfast		GOLF Registration & Continental Breakfast
	Registration & Continental Breakfast Outdoor Living: Is it Part of Your Offering?	RECERTIFICATION	
7:00am - 8:00am 8:00am - 9:00am 9:15am - 10:15am	Registration & Continental Breakfast Outdoor Living: Is it Part of Your Offering? Duane Richards, Ewing Irrigation & Landscape Supply	RECERTIFICATION Registration & Continental Breakfast Pesticides: Safe Usage Dr. Brad Fresenburg, University of Missouri	Registration & Continental Breakfast 2015: When Nature Feeds the Monsters Under Your Bed
7:00am – 8:00am 8:00am – 9:00am	Registration & Continental Breakfast Outdoor Living: Is it Part of Your Offering? Duane Richards, Ewing Irrigation & Landscape Supply BREAK	RECERTIFICATION Registration & Continental Breakfast Pesticides: Safe Usage Dr. Brad Fresenburg, University of Missouri Hours: 1 (KS: 3A, 3B; MO Required) Pests Rodney St. John, Ryan Lawn & Tree Hours: 1 (KS: 3A, 3B; MO Required) BREAK	Registration & Continental Breakfast 2015: When Nature Feeds the Monsters Under Your Bed Dr. Lee Miller, University of Missouri Update on Poa Annual Management Dr. Zac Reicher, Bayer Environmental Science
7:00am - 8:00am 8:00am - 9:00am 9:15am - 10:15am	Registration & Continental Breakfast Outdoor Living: Is it Part of Your Offering? Duane Richards, Ewing Irrigation & Landscape Supply BREAK Using Correct Controller Scheduling to Improve Landscape Quality and	RECERTIFICATION Registration & Continental Breakfast Pesticides: Safe Usage Dr. Brad Fresenburg, University of Missouri Hours: 1 (KS: 3A, 3B; MO Required) Pests Rodney St. John, Ryan Lawn & Tree Hours: 1 (KS: 3A, 3B; MO Required)	Registration & Continental Breakfast 2015: When Nature Feeds the Monsters Under Your Bed Dr. Lee Miller, University of Missouri Update on Poa Annual Management Dr. Zac Reicher, Bayer Environmental Science Hours: 1 (KS: 3A, 3B)
7:00am - 8:00am 8:00am - 9:00am 9:15am - 10:15am 10:15am - 10:30am	Registration & Continental Breakfast Outdoor Living: Is it Part of Your Offering? Duane Richards, Ewing Irrigation & Landscape Supply BREAK Using Correct Controller Scheduling to Improve Landscape Quality and Reduce Water Costs Jim Borneman,	RECERTIFICATION Registration & Continental Breakfast Pesticides: Safe Usage Dr. Brad Fresenburg, University of Missouri Hours: 1 (KS: 3A, 3B; MO Required) Pests Rodney St. John, Ryan Lawn & Tree Hours: 1 (KS: 3A, 3B; MO Required) BREAK 10:30am – 11:45am New Developments in Pesticide, Waste & Labels August Lietzen, John Deere Landscapes	Registration & Continental Breakfast 2015: When Nature Feeds the Monsters Under Your Bed Dr. Lee Miller, University of Missouri Update on Poa Annual Management Dr. Zac Reicher, Bayer Environmental Science Hours: 1 (KS: 3A, 3B) BREAK Life in the Steam Cooker: 2015 Turf Woes and Tips to Avoid them Next Year
7:00am - 8:00am 8:00am - 9:00am 9:15am - 10:15am 10:15am - 10:30am 10:30am - 11:30am	Registration & Continental Breakfast Outdoor Living: Is it Part of Your Offering? Duane Richards, Ewing Irrigation & Landscape Supply BREAK Using Correct Controller Scheduling to Improve Landscape Quality and Reduce Water Costs Jim Borneman, Ewing Irrigation & Landscape Supply	RECERTIFICATION Registration & Continental Breakfast Pesticides: Safe Usage Dr. Brad Fresenburg, University of Missouri Hours: 1 (KS: 3A, 3B; MO Required) Pests Rodney St. John, Ryan Lawn & Tree Hours: 1 (KS: 3A, 3B; MO Required) BREAK 10:30am – 11:45am New Developments in Pesticide, Waste & Labels August Lietzen, John Deere Landscapes Hours: 1 (KS: 3A, 3B; MO Required)	Registration & Continental Breakfast 2015: When Nature Feeds the Monsters Under Your Bed Dr. Lee Miller, University of Missouri Update on Poa Annual Management Dr. Zac Reicher, Bayer Environmental Science Hours: 1 (KS: 3A, 3B) BREAK Life in the Steam Cooker: 2015 Turf Woes and Tips to Avoid them Next Year Dr. Megan Kennelly, Kansas State University
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7:00am - 8:00am 8:00am - 9:00am 9:15am - 10:15am 10:15am - 10:30am 10:30am - 11:30am 11:30am - 1:00pm 1:00pm - 2:00pm	Registration & Continental Breakfast Outdoor Living: Is it Part of Your Offering? Duane Richards, Ewing Irrigation & Landscape Supply BREAK Using Correct Controller Scheduling to Improve Landscape Quality and Reduce Water Costs Jim Borneman, Ewing Irrigation & Landscape Supply LUNCH Steps You Can Take to Make Low Cost Improvements to Your Turf & Sports Field Irrigation Systems Jim Borneman, Ewing Irrigation & Landscape Supply	RECERTIFICATION Registration & Continental Breakfast Pesticides: Safe Usage Dr. Brad Fresenburg, University of Missouri Hours: 1 (KS: 3A, 3B; MO Required) Pests Rodney St. John, Ryan Lawn & Tree Hours: 1 (KS: 3A, 3B; MO Required) BREAK 10:30am – 11:45am New Developments in Pesticide, Waste & Labels August Lietzen, John Deere Landscapes Hours: 1 (KS: 3A, 3B; MO Required) LUNCH Turf Pests and Their Control Dr. Jared Hoyle, Kansas State University Hours: 1 (KS: 3B; MO Required)	Registration & Continental Breakfast 2015: When Nature Feeds the Monsters Under Your Bed Dr. Lee Miller, University of Missouri Update on Poa Annual Management Dr. Zac Reicher, Bayer Environmental Science Hours: 1 (KS: 3A, 3B) BREAK Life in the Steam Cooker: 2015 Turf Woes and Tips to Avoid them Next Year Dr. Megan Kennelly, Kansas State University LUNCH Advancing the Long Term Viability of Golf Dr. Mike Kenna, USGA

REGISTRATION FORM

Heartland Green Industry Expo: "Common Ground" December 14-15, 2015 · Olathe Convention Center, Olathe, Kansas

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I be	clong to the following Association(s) or received my conference materials	from (che	eck the boxes th	at apply):	
	Heart of America Golf Course Superintendents Association Mid-America Green Industry Council (MAGIC) N/A	n (HAG	CSA)		
PLI	EASE PRINT OR TYPE (one name per form – copy form if needed)				
Naı	meOrganization				
Org	ganization's Address				
City	y State		Zip		
Day	rtime Phone E-mail				
RE	GISTRATION & FEE	Member	Non-Member		
	Full Conference (December 14 & 15)	\$190	\$240	\$	
	One Day Only: □December 14 □December 15	\$110	\$160	\$	
	Student (eligible: full-time students only)	\$50	\$50	\$	
	Late Fee (after December 4 = cost <u>+ fee</u>):	\$25	\$25	\$	
	Walk-In Fee (Onsite Registration = cost <u>+ fee</u>):	\$50	\$50	\$	
NO	TE: <u>Additional</u> fees apply for late sign-ups and onsite walk-ins. No Exceptions.		TOTAL	\$	

TRACK PREFERENCE (select one)

In order to accommodate seating for each session, we would like to know what "track" you plan to attend most: □Business □Irrigation □Recertification □Golf

PAYMENT

- Check Enclosed (check made payable to: Heartland Green Industry Expo). Payment must accompany registration form.
- Invoice my Organization (By invoicing: you must be a member of one of the co-host associations and agree to pay total amount due by December 4, 2015. Invoicing not permitted after December 1.)

CANCELLATION / REFUND POLICY

If cancellation is necessary, substitutions are permitted. A written request for a refund must be received on or before December 4, 2015. The amount refunded will be less a \$25.00 processing fee. No refunds will be made after this date. Mail your request to the Mgmt. Office: P.O. Box 419264, Kansas City, MO 64141.

Mail or Fax Registration with Payment on or before December 4, to the: Heartland Green Industry Expo, P.O. Box 419264, Kansas City, MO 64141, Fax: 816-561-1991

NEW LOCATION

MANAGEMENT OFFICE

Heartland Green Industry Expo: P.O. Box 419264, Kansas City, MO 64141, 816-561-5323; Fax: 816-561-1991; kweitzel@westerneda.com

Olathe Convention Center: 10401 S. Ridgeview Road (K-10 & I-435), Olathe, Kansas 66051

TAKE ADVANTAGE

- Register three or more people from the same company and receive 10% OFF your total registration fee!
- Members can sign-up their staff at the member pricing.

Everyone Needs Education to Grow in their Field and Position. Use this Opportunity to Sign-Up your Staff, your Boss or Spread the Word to your Colleagues.

SPONSORSHIP & TABLE TOP OPPORTUNITIES

Heartland Green Industry Expo: "Common Ground" December 14-15, 2015 • Olathe Convention Center • Olathe, KS

Our sponsorship packages allow your company to be spotlighted in a unique way with commercials, table-top displays, ads and signage. Don't miss this opportunity to be where your customers will be. These are non-exclusive opportunities – more than one supplier can choose the same event (i.e.: breaks, breakfasts, lunches); however only one sponsor will be designated to each education session. For cost of exclusive sponsorship (covering full cost of specified event), please call the Management Company 816-561-5323.

PLATINUM SPONSOR - \$2,000

Table Top + Lunch Buffet (8 available; 4 each day)

- Sponsor of a Lunch
- ■8ft Table Top display for both days

All materials must fit on table (no equipment or materials on floor.)

- •5 minute promotion of your company's products/service at an education session
- Sponsor of (two) one hour education sessions
- •Featured Products/Services in the center of the Table Top Area
- ■Logo in Program as a Lunch Sponsor
- ■Logoed Signage during Lunch
- ■Logoed Table Tents at all Tables
- •Literature and/or give-a-ways distributed during lunch
- ■Logo & Link on Conference Website
- Product/Service literature distributed in Give-a-way bag (circulation: 400). Due: Monday, November 23
- ■½ Page Ad in Program Due: Monday, November 23
- Logoed Signage During Education Session
- 4 Free Conference Registrations (Includes Table Top Reps.)

GOLD SPONSOR - \$1,500

Table Top + Breakfast (4 available; 2 each day)

- Sponsor of a Continental Breakfast
- ■8ft Table Top display for both days

All materials must fit on table (no equipment or materials on floor.)
5 minute promotion of your company's products/service at an
education session

- Sponsor of a one hour education session
- Logo in Program as a Breakfast Sponsor
- Logoed Signage during Breakfast
- Logoed Table Tents at all Tables
- Literature and/or give-a-ways distributed during breakfast
- Product/Service literature distributed in Give-a-way bag (circulation: 400). Due: Monday, November 23
- ■¼ Page Ad in Program Due: Monday, November 23
- Logoed Signage During Education Session
- ■3 Free Conference Registrations (Includes Table Top Reps.)

SILVER SPONSOR - \$1,000

Table Top + Coffee Break (8 available; 2 each break)

- ■Sponsor of a Coffee Break
- ■8ft Table Top display for one day (on assigned sponsored day)

 All materials must fit on table (no equipment or materials on floor.)
- 3 minute promotion of your company's products/services at an education session
- Sponsor of a one hour education session
- ■Logo in Program as a Coffee Break Sponsor
- ■Logoed Signage during Coffee Break
- Literature and/or give-a-ways distributed during break
- ■Business card size Ad in Program
- Logoed Signage During Education Session
- $\blacksquare 2$ Free Conference Registrations (Includes Table Top Reps.)

BRONZE SPONSOR - \$650

Education Session (multiple available)

- Sponsor of a one hour education session
- 8ft Table Top display for one day (on assigned sponsored day)

 All materials must fit on table (no equipment or materials on floor.)
- 3 minute promotion of your company's products/services at an education session
- ■Business card size Ad in Program
- *Logoed Signage at Education Session
- ■2 Free Conference Registrations (Includes Table Top Reps.)

TABLE TOP HOURS

Move In

- Platinum, Gold & <u>Assigned Monday</u>, December 14 Sponsors: Monday, December 14, 2015 from 6:00am - 7:00am
- > Assigned Tuesday, December 15 Sponsors:

Tuesday, December 15, 2015 from 6:00am - 7:00am

Show Hours (Note: based on your assigned sponsor day.)

- $\,\blacktriangleright\,\,$ Monday, December 14, 2015 from 7:00am 3:30pm
- \triangleright Tuesday, December 15, 2015 from 7:00am 3:30pm

<u>Dismantle</u>

- Assigned Monday, December 14 Sponsors Only: Monday, December 14, 2015 from 3:30pm – 4:30pm
- Platinum, Gold & <u>Assigned</u> Tuesday, December 15 Sponsors: Tuesday, December 15, 2015 from 3:30pm – 4:30pm

 $\begin{tabular}{ll} \textbf{TABLE TOP INCLUDES:} & ft. table, 2 chairs \& trash can. \\ All materials must fit on the table. No materials or equipment are allowed on the floor. \\ \end{tabular}$

SUBMITTALS (Logos, Ads, Literature)

Please submit logos, camera-ready ads and/or literature no later than **November 23** to: Kim Weitzel, P.O. Box 419264, Kansas City, MO 64141 or kweitzel@westerneda.com (no reminder notices, no extensions)

SOLICITATION

No solicitation will be allowed at the conference or during the table top show unless a table top has been purchased. Those that don't adhere to this rule may be asked to leave the conference, at the discretion of the conference committee.

SPONSORSHIP & TABLE TOP CONTRACT

Heartland Green Industry Expo: "Common Ground" December 14-15, 2015 • Olathe Convention Center, Olathe, Kansas

INSTRUCTIONS

it is approved, accepted and signed	by the Association. T	his ag	reement, dated	ount indicated below. This agreement becomes effective when is made between the Heartland Green (Table Top Firm).
Regulations as defined and published as required space(s), but the Exhibitor gras subject to the approval of the table top v agrees that expenses for trucking and h	s they appear in the attac nts Heartland Green Ind rendor. Table top vendor andling of materials and	ched do ustry E is enti equipn	cument, and which are mad expo the right to alter location tiled to a display area as def ment into and out of the buil	Expo leases space in their table tops area pursuant to the Rules and le a part hereof. Heartland Green Industry Expo hereby assigns the ons if and as necessary to create a more effective exhibiting area, ined in the Rules and Regulations. Table top vendor understands and ding; for erecting and decorating the display; for electrical service and are paid separately by table top vendor to the Official Contractor or
APPLICATION (Fully complet	e the information belo	w exa	ctly as it should appear	in the show program and all official listings.)
Company Name			Conta	act Name
Full Address				Phone ()
E-mail	We	bsite	(platinum sponsors)	
REPRESENTATIVES ATTI	ENDING (Number of	Repres	sentatives Allotted: Bronze	Sponsor/2; Silver Sponsor/2; Gold Sponsor/3; Platinum Sponsor/4):
1)	2)		3)	4)
education session? This is your	time to promote yo	ur co.	mpany's products and	mpany's products and services during your sponsored discrvices to a captive audience by verbal promotion, Allotted: Bronze/3min.; Silver/3min.; Gold/3min.; Platinum/4min.):
1)	2)			SELECT A TABLE TOP LOCATION
TABLE TOP LOCATION R	EQUEST: 1ST		2ND	MMMM
SPONSORSHIP PACK	3RD		4TH	
No. of Packages	$\underline{\text{Totals}}$		Session Title yo	ou Wish to Sponsor (Request)
Platinum (\$2,000)	\$	=	1st)	2nd)
Gold (\$1,500)	\$	=	1st)	2nd)
Silver (\$1,000)	\$	=	1st)	2nd)
Bronze (\$650)	\$	=	1st)	2nd)
TOTAL AMOUNT DUE	\$			
PAYMENT:				SLEAST A 50% DEPOSIT ~ aining balance on or before December 4, 2015.
We (Table Top Firm) hereby acknowleds	ge that we have read, un	derstan	d and accept the terms and	OF RULES AND REGULATIONS: conditions for exhibiting as set forth here and in the rules and ents thereto as published from time to time by management for
For: Table-Top & Sponsorin Signature				rtland Green Industry Expo: Common Ground o(s) Date
Name (printed)			Signatur	re
Moil on For Vandon Contract			d Casaa Industra Eass I	O Doy 410964 Kanaga City MO 64141; Fay: 916-561-1001

Mail or Fax Vendor Contract with your payment to: Heartland Green Industry Expo, P.O. Box 419264, Kansas City, MO, 64141; Fax: 816-561-1991 on or before December 4, 2015.



Special Thanks to our 2015 Partners

PLATINUM PARTNERS













GOLD PARTNERS







SILVER PARTNERS

















October 2015 HeatBeat

11



RECOGNIZING OUTSTANDING MEMBERS

Each and every Heart member deserves credit for surviving a hectic spring and summer, but there are ones among us who deserve special recognition for the job they have done this year or over their careers.

As a member, you know who these individuals are. **Now is the time** to send your nominations for The Assistant Superintendent of the Year, The Superintendent of the Year and The Chester H. Mendenhall Award. These prestigious awards will be given out at the New Year Party on January 8, 2016. Please submit your nominations by completing the reverse side and forwarding to the HAGCSA office no later than November 20, 2015.

Eligibility and Qualifications

Assistant Superintendent of the Year

This award will be presented annually to the assistant who has demonstrated dedication and excellence at their job over the past year.

The guidelines are as follows:

- 1. Must be a member of the Heart of America.
- 2. Must be an assistant that represents their profession to the highest degree.
- 3. Must be at their present course for no less than two seasons.
- 4. This award shall be governed by the assistant's achievements in any of the following.
 - Competency in agronomic skills
 - Ability to efficiently run the daily operations of the course
 - Effectively running course projects
 - Assisting in the preparation of their course for regional or national events
 - Involvement with local, regional, or national turf related associations
 - Strong involvement in course renovations and new course construction
 - Goal oriented and striving to become a superintendent
 - Exceptional contributions to this association through involvement
- 5. These accomplishments must have occurred in the current year.

Superintendent of the Year

This award, established in 1970, has been presented annually to the golf course superintendent who has demonstrated dedication and outstanding service to his or her profession.

The guidelines are as follows:

- 1. Must be a "Class A or Superintendent Member" in good standing.
- 2. Must be a superintendent that represents the organization and himself to the highest degree.
- 3. This award shall be governed by the superintendents achievements in either:
 - Excellence in golf course management
 - Preparation of his or her course for regional or national golf tournaments
 - Achievements for renovation or new golf course construction
 - Involvement with local, regional, or national turf related associations
 - Exceptional contributions to this association through involvement
- 4. These accomplishments must have occurred in the current year.

Chester H. Mendenhall Award

This award has been established to honor an individual who has devoted extensive time and effort to the promotion of golf, the art of greens-keeping and other related fields. Begun in 1983, this award is named after a golf course superintendent who dedicated his life to his profession.

The guidelines are as follows:

- 1. Must be a HAGCSA member in good standing.
- 2. Must be an individual that represents the organization and him or herself to the highest degree.
- 3. This award shall be governed by the individual's achievements over an extended period of time:
 - Outstanding service to this organization
 - Involvement with local, regional, or national turf related organizations
 - Continued support and service to the golf industry or his/her community

HAGCSA AWARD NOMINATION FORM



AWARD WINNERS

Assistant Superintendent

of the Year

2005 Greg Milligan 2006 John Sheehe Jeff Stoecklein

2008 Johnny Brockus Matthew Delventhal 2009 2010 Andrew Jones

2011 Andy Klein Randy Heinz & Brad Lackey 2012

2013 Mitch Bradbury Nick Kray

Superintendent of the Year

1982 Carl Beer

Chet Mendenhall 1983 1984 Jack and Bill Robison

Del King

1987 Duane Patton, CGCS 1988 Nels Lindgren, CGCS 1989

Cary Tegtmeyer, CGCS 1990 Ed Huggins

Loren Breedlove 1992

1993 Jeff Eldridge, CGCS Pat Finlen, CGCS 1995 Jon Francis

1996 Chuck Hybl, CGCS 1997 Jeff Flmer CGCS

1998 Jim Naudet Mark Pierce 1999 2000 Paul Tormanen

Tony Bertels 2002 Duane Sander, CGCS

2003 Brian Ruder 2004 **Rusty Hamman** 2005

Jimmy Angelotti Doug Melchior 2006 2007 Brad Minnick, CGCS Terry Rodenberg

2009 Daryl Pearson 2010 Scott Cummins

Steve Wilson, CGCS 2011 2012 Eric Bickel

Scott Johnson, CGCS 2013 2014 Duane Sander, CGCS

Chester Mendenhall Award

1987 Gil Collins 1988 Sandy Queen, CGCS Tom Kohout Dave Fearis, CGCS 1990 Duane Patton, CGCS

1992 Dick Stuntz, CGCS 1994 Meril Vanderpool Jud Coester 1995

Jim Sheilds 1996 1997 Pat Finlen, CGCS Dave Fearis, CGCS

Gene Eldridge Nels Lindgren, CGCS 2000

2001 Dick Stuntz, CGCS Jeff Elmer, CGCS 2002

Melvin W. Anderson 2003 2004 Loren Breedlove, CGCS

2005 Gary Higbie 2006 Tony Bertels

2007 Bill Maynard, CGCS 2008 Jeff Eldridge, CGCS

2009 Woody Moriarty 2010 Jeff White, CGCS 2011 Scott Johnson, CGCS

2012 Jim Naudet 2013 Terry Rodenberg

Sandy Queen, CGCS 2014

Please use this form to nominate individuals for the Assistant Superintendent of Year, Superintendent of the Year and the Chester H. Mendenhall Award. Qualifications and criteria for each award are listed on the back of this form. Please feel free to add sheets if additional room is needed.

Assistant Superintendent of the Year Award

Individual Nominated:	
Reasons for Nominating:	
	
Superintendent of the Year Award	
Individual Nominated:	
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Please submit your nomination to HAGCSA by NOVEMBER 20, 2015. P.O Box 419264 . Kansas City . MO . 64141 816-561-5323 . 816-561-1991 (fax) . kweitzel@westerneda.com

October 2015 HeartBeat 13

Chester H. Mendenhall Award

Individual Nominated: _____

Reasons for Nominating:

MISSOURI CUP CHALLENGE

HAGCSA / MVGCSA / OTA

DATE: October 5-6, 2015

LOCATION(S): Lake Valley Golf Club Old Kinderhook Golf Club

367 Lake Valley

Camdenton, MO 65050 Camdenton, MO 65020

SCHEDULE: October 5 at Lake Valley Golf Club

9:00am - Registration

10:00am - Shotgun (4 person scramble)

4:00pm - Brookside-Agra / Midwest Pump & Fountain Shootout & Dinner

Highway 54-80

7:00pm - Reception

October 7 at Old Kinderhook Golf Club

8:00am - Registration

9:00am – Shotgun (4 person scramble) Following – Trophy Presentation and Prizes

COST: \$155.00 (includes golf/meals/drink tickets for both days, tee gift and prizes)

\$40.00 Monday Dinner Only Fee for each "guest" of a player

HOTEL RESERVATIONS: Please contact Old Kinderhook Golf Club to make overnight accommodations at 573-346-4444 ext. 3. Room charges are <u>not</u> included in golf registration fee. A special rate of \$109 for a lodge one-bedroom or \$120 for a 1-bedroom; \$185 for a 2-bedroom; \$245 for a 3-bedroom and \$285 for a 3-bedroom patio home.

☐ Yes, I/we plan	to attend the MO CUP (CHALLENGE!	☐ Yes, I/we plan (Enter Handio		
Player(s):					
		-			
	the reception ONLY at \$4	_			
Contact:					
			Email:		
PAYMENT (Paymen	t <u>MUST</u> accompany registra	tion - First-com	e, first-serve bases. Lii	nited to 36 tea	ms.)
☐ Check Enclosed	☐ Credit Card: No.: _			Exp:	Code:
	Name	on Card:			

Complete Form and Mail, Fax or Email no later than:

September 25, 2015

HAGCSA . P.O. Box 419264 . Kansas City . MO . 64141-6264 816-561-5323/phone . 816-561-1991/fax . kweitzel@swassn.com . www.hagcsa.org

14 October 2015 Heartbeat





MIDWEST



MEMBERSHIP APPLICATION

Address _ City Phone E-mail Check		State	
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Applicant's	s Signature	Dai	te
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